

Do you know how EDI supports learning and performance?

Find out why our customers prefer working with EDI...

EDI

Supporting learning
and performance

Our approach to business

Our aim is to be recognised as the UK's leading provider of innovative, high quality learner assessment and support services - by our customers, partners, policy-makers and investors.

Our values are based on:

Teamwork

We work together to support the development of the business.

Understanding

We listen to the needs and requirements of everyone we work with.

Partnership

We work alongside our customers and all those with an interest in our work.

Expertise

We each take responsibility for developing our skills and knowledge.

Communication

We keep each other informed and actively promote EDI and our services.

The *Spirit of EDI* is our enthusiasm for and commitment to these values.

“ We believe that a skilled, flexible and motivated workforce is central to the success of any organisation. EDI has clearly demonstrated their commitment to supporting staff development.”

Mike Judge

Chairman
West Midlands Quality Centre

“ EDI is committed to ensuring that environmental sustainability is an integral part of our business strategy, and we are working towards the Environmental Management Standard, BS8555, to achieve this.”

Nigel Snook

Chief Executive
EDI

Putting it into practice

We have a simple and powerful **business proposition** to customers based on:

- Advice** we help our customers find the right solution for their business needs.
- Guidance** we help our customers through each stage of the service delivery process.
- Support** we see ourselves as an extension of our customers' businesses.

Our **service standards** are designed to exceed expectations through our investment in:

- Staff** who put customers first and delight them with our responsiveness.
- Systems** that are easy to use, designed for and with our customers.
- Innovation** exploring ways to develop and improve our products and service levels.

We make ourselves aware of changing demands and continually **refine our approach** by:

- Measuring** our performance against key indicators.
 - Analysing** feedback from our customers and other partners.
 - Responding** to internal and external influences on our business.
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“ Having worked with EDI since the early 1990s I strongly endorse their customer service and partnership working ethos. They are an awarding organisation that you can rely on.”

Angela Shepherd
Director of Quality
Telford College

“ The support esg has received from EDI has been excellent in ensuring that all our staff are up to date with the latest developments and can therefore advise and guide our learners more effectively.”

Jane Sharpe
Skills Director
esg Limited

Supporting learning and performance with training organisations and colleges

- **EDI** is accredited by the UK regulatory authorities to award over 370 vocational qualifications and we quality assure over 400 training programmes.
- Over 1600 training organisations and further education colleges are registered to offer our qualifications and assessments.
- By working in partnership with our customers we help them to develop new business opportunities with employers.
- Our efficient administration systems and effective quality assurance processes help our customers to minimise bureaucracy and reduce costs.
- Our customers benefit from our wide range of online testing options which offer rapid results turnaround and diagnostic reporting.

Always innovating...

Our e-portfolio provides an efficient, flexible and cost effective learner management and quality assurance system.

“With the introduction of the new Qualifications and Credit Framework, it is important that learning providers have access to expert advice on the new range of vocational qualifications when meeting their employer customer needs. In my view, EDI is a trusted partner who can be relied upon to provide that expertise.”

Graham Hoyle OBE

Chief Executive

Association of Learning Providers

To find out more visit
www.ediplc.com/
[trainingproviders](http://www.ediplc.com/trainingproviders) or
www.ediplc.com/colleges

Supporting learning and performance in the workplace

- **EDI** is the leading provider of work based learning qualifications for industry and commerce, working directly with employers and Sector Skills Councils.
- We support employers with their learning and development strategies by mapping their existing staff training programmes to national standards and qualifications.
- We provide a range of flexible assessment options to meet the individual business needs of employers.
- We provide qualifications, including Apprenticeships and licence to practice awards, to 15 industry sectors.
- Through sponsorship of the annual CBI Education and Skills Survey EDI is helping to promote the current and future skills requirements of UK employers and their workforce.

Always innovating...

Our integrated qualifications management system is a highly sophisticated but intuitive tool for handling learner administration.

“ EDI is an awarding body that really understands employers’ needs, and works closely with us to ensure that their vocational qualifications are developed to meet the needs of businesses within the retail sector.”

Anne Seaman
Chief Executive
Skillsmart Retail

To take a look at our case studies visit
[www.ediplc.com/
casestudies](http://www.ediplc.com/casestudies)

Supporting learning and performance of young people moving into employment

- **EDI** is accredited to offer 14-19 Diplomas in Business, Administration and Finance; Hospitality; Retail Business; Society, Health and Development; and, Sport and Active Leisure.
- We have piloted Functional Skills qualifications in English, Mathematics and ICT which support Apprenticeships, Diplomas and Foundation Learning.
- Our comprehensive range of Foundation Learning qualifications support progression pathways for young people and adults.
- Our preparation for employment qualifications cover the key employability skills essential for successful performance in the workplace.
- We have produced exemplar Diploma assessment material for schools and colleges in collaboration with the Qualifications and Curriculum Development Agency.

Always innovating...

We are developing a range of interactive support tools and practice assessments for Functional Skills learners.

“Our close working partnership with EDI enables us to pursue a flexible and responsive approach to employers’ training requirements from initial employability programmes to advanced Apprenticeship schemes.”

Jim Chambers

Chief Executive Officer
JHP Training

**For further information
visit www.ediplc.com**

Supporting learning and performance around the world

- **EDI** awards the range of London Chamber of Commerce and Industry international business qualifications, first introduced in 1887.
- Over 5000 schools, colleges, universities, training organisations and employers in over 120 countries use LCCI international qualifications.
- LCCI international qualifications are highly regarded by employers worldwide as evidence of practical workplace skills.
- We work with government authorities in Hong Kong, Malaysia, China and Germany to quality assure public examinations in English Language and Accountancy.
- Our dedicated international website contains a comprehensive range of online support materials for teachers, learners, employers and training organisations.

Always innovating...

We have developed new ways of collecting sound files over the web to facilitate the online assessment of spoken English tests.

“Our clients and students appreciate the international recognition of LCCI vocational English qualifications. We are proud to work in partnership with EDI.”

Chris Chong

Head of the Hong Kong
Vocational English Programme

To find out more visit
www.lcci.org.uk

A brief history of EDI

EDI was founded in December 2002 through the merger of GOAL plc with the London Chamber of Commerce and Industry Examinations Board.

During the following three years we made a number of acquisitions; Automotive Management and Development from GoSkills, Qualifications for Industry from the CAPITB Trust, EQL Assessments (which had developed the *i-assess* platform) from BPP Holdings, the Joint Examining Board from Hugh Pitman, and the JETSET range of English language tests from AQA.

In July 2005 we moved to a new head office on the outskirts of Coventry which was officially opened by the Minister for Skills, Phil Hope MP.

September 2006 saw the launch of our integrated administration system Campus, which enables colleges, training organisations and employers to manage candidate administration for the full range of our UK and international qualifications.

In May 2007 we acquired the electronic portfolio system eNVQ and in November that year we took over the business of ASET Group Limited which grew out of a college awarding consortium in Yorkshire and Humberside.

In 2007 EDI was accredited to award the new Diploma qualifications.

In January 2008 we agreed a strategic partnership with AEC Education plc for the future operation of our Singapore based agency company for South East Asia.

In January 2010 we acquired Peter Honey Publications Limited which developed the leading learning styles analysis.

EDI now issues over 450,000 certificates a year and is established as the leading provider of work based qualifications for industry and commerce.

EDI

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